

Emptoris' Rivermine Telecom Expense Management Solution Wins 2011 Internet Telephony TEM Excellence Award

Company Honored for Third Consecutive Year for Delivering Outstanding Telecom Expense Management Solutions

Burlington, MA – December 20, 2011 – Emptoris, Inc. ("Emptoris"), a leading provider of [strategic supply](#) and enterprise contract management solutions, today announced its Rivermine [Telecom Expense Management](#) (TEM) solution received *INTERNET TELEPHONY* magazine's 2011 TEM Excellence Award for the third year in a row.

"We are honored to be acknowledged by *INTERNET TELEPHONY* for the third consecutive year for delivering outstanding telecom expense management solutions," said Mark Logan, COO of Emptoris. "The Rivermine solution has a proven track record of delivering millions of dollars in savings to our customers through proactive management of their wireline and mobile telecom spend."

Providing enterprises greater visibility into, and control over, all aspects of the telecom lifecycle, Rivermine automates procurement and order management, invoice processing and auditing, inventory management, dispute management and reporting/analytics for both fixed and mobile spend.

"We are pleased to present Emptoris with a 2011 *INTERNET TELEPHONY* TEM Excellence Award. The Rivermine solution has proven its benefits and advancement of TEM, and has delivered valuable solutions for its customers," stated Rich Tehrani, CEO, TMC.

The Third Annual *INTERNET TELEPHONY* TEM Excellence Award winners are published in the December 2011 issue of *INTERNET TELEPHONY* magazine.

About *INTERNET TELEPHONY* magazine

INTERNET TELEPHONY has been the IP Communications Authority since 1998™. Beginning with the first issue in February of 1998, *INTERNET TELEPHONY* magazine has been providing unbiased views of the complicated converged communications space. *INTERNET TELEPHONY* offers rich content from solutions-focused editorial content to reviews on products and services from TMC Labs. *INTERNET TELEPHONY* magazine reaches more than 225,000 readers, including pass-along readers. For more information, please visit www.itmag.com.

About TMC

TMC is a global, integrated media company that helps clients build communities in print, in person, and online. TMC publishes the *Customer Interaction Solutions*, *INTERNET TELEPHONY*, *Next Gen Mobility* and *Cloud Computing* (formerly InfoTECH Spotlight) magazines. TMCnet.com, which is read by two million unique visitors

each month, is the leading source of news and articles for the communications and technology industries. TMC is the producer of ITEXPO, the world's leading B2B communications event. In addition, TMC runs multiple industry events: *4G Wireless Evolution; M2M Evolution; Cloud Communications Expo; SIP Tutorial 2.0: Bringing SIP to the Web; Business Video Expo; Regulatory 2.0 Workshop; DevCon5; HTML5 Summit; CVx; AstriCon; StartupCamp; MSPAlliance MSPWorld and more.* Visit TMC Events for a complete listing and further information. For more information about TMC, visit www.tmcnet.com.

About Emptoris

Emptoris, Inc. is a world leader in strategic supply, category spend and contract management solutions that enable companies to maximize financial performance and optimize commercial risk. The company's suite of award-winning and industry-recognized sourcing, contract management, spend analysis, supplier lifecycle management, services procurement and telecom expense management solutions are successfully used by Global 2000 companies. Emptoris is proud to partner with industry leaders such as American Express, Boeing, GlaxoSmithKline, Kraft, Motorola, Syngenta and Vodafone. For more information, visit www.emptoris.com.

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