

EMPTORIS EMPOWER EUROPE 2009

*Leaders to Discuss How Procurement Can
Immediately and Sustainably Impact the Bottom-Line*

London, UK and Burlington, MA – (April 14, 2009) – [Emptoris](#), a leading provider of enterprise [spend management](#) and [contract management software](#), announced today that professionals from leading *Global 2000* companies across Europe will gather at **Emptoris Empower Europe 2009** outside of London in late April 2009. The Emptoris Empower Europe conference is one of the continent's leading gatherings of procurement and contract leaders, executives, and practitioners. The discussions and sessions are scheduled to focus upon the role of Procurement, and specific actions Procurement executives can take, to have an immediate and sustainable impact on the bottom-line, as well as on overall organisational goals.

“Given the state of the global economy and uncertainty in credit markets, procurement leaders are laser focused on supporting the financial objectives of their companies, and specifically on controlling costs, improving cash flow and reducing risks,” said Eric Allen, Vice President and General Manager, Europe, Middle East and Africa (EMEA) for Emptoris. “Emptoris Empower Europe has come to be known as a leading forum and incubator for discussion of best practices in procurement and contract management. Given the pressures and challenges companies face, as well as the opportunities, there is no better time to assemble and share knowledge and lessons learned in mitigating risks, and controlling and reducing costs.”

Emptoris Empower Europe 2009 will feature presentations and discussions on a range of topics, including cost reduction, analysing spending, negotiating for greater value, and managing supplier risk, as well as sustainable sourcing and cost reduction. Planned sessions include:

- Dr. Hugo Ecksele, CPO, **Deutsche Post World Net** (DPWN), who will present on “Supply Management – Managing a Complex Network Around the Globe.”
- John Collington, Group Commercial Director, **Home Office**, who will present on “Meeting the ‘Do More with Less’ Agenda.”
- Rob Hemsley, General Manager European Purchasing, **HJ Heinz** who will present on “The Evolution of eSourcing.”
- Ed Cross, Trading Director, **Xchanging**, who will present on “Maintaining High Performance Procurement.”
- Dirk-Volker Stucken, Head of Corporate Procurement, **Sika Services AG**, who will present a case study on “Driving a Global e-Sourcing Program in a Decentralised Procurement Environment.”

Concluding the conference will be a thought leadership panel discussion on “Capturing the Downturn – Strategies & Tactics to Thrive in Times of Economic Uncertainty” which will be moderated by Neil Deverill, Chairman of the **Procurement Leaders Network Advisory Board**. Emptoris consultants and experts in the fields of spend analysis, sourcing, compliance, contract management and supplier performance management will also be lecturing and providing demonstrations of applicable technologies.

The **Emptoris Empower Europe 2009** conference will take place on April 22nd to 23rd at Wokefield Park in Berkshire, UK. Further information and registration for the conference are available online at:

<http://www.emptoris.com/empower-europe/index.asp>

About Emptoris

Emptoris is a world leader in innovative supply and contract management software solutions that empower enterprises to realise best value and accelerate profitable growth. Emptoris solutions are used by successful Global 2000 companies in every industry. Emptoris sourcing spend analysis and contract management solutions are consistently recognised by leading independent analyst firms as the market's leading solutions. Most recently, Emptoris was positioned as in the "leaders quadrant" in the Gartner research report, "Magic Quadrant for Sourcing Application Suites, 2008" – and received the highest score for "Current Product Offering" in "The Forrester Wave: Contract Life-Cycle Management, 2008." Emptoris customers include American Express, Boeing, ConocoPhillips, GlaxoSmithKline, Kraft, Motorola, Owens Corning, Syngenta, and Vodafone.

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For further information, contact:

Dan Cahill

+ 1 (917) 617-0106

dcahill@roaringpr.com