

EMPTORIS AND SYNGENTA TO PRESENT AT BME ANNUAL PURCHASING AND LOGISTICS CONFERENCE ON THE ROLE OF TECHNOLOGY IN PROCUREMENT TRANSFORMATION

Munich, Germany and Burlington, MA – (November 7, 2008) - Emptoris, a leading provider of enterprise supply and contract management software, and Syngenta, a world-leading agri-business company, will co-present at the BME Annual Symposium on Purchasing and Logistics on the role of technology in transforming the procurement organisation. The 43rd Annual BME Symposium on Purchasing and Logistics is Europe's largest symposium for purchasing executives and will take place from November 10th to 12th in Berlin.

Dr. Hans Elmsheuser, Head of Global Procurement at Syngenta Crop Protection AG, and Gerald Ismaier, General Manager, Central Europe for Emptoris will present, "Transforming the Procurement Organisation, Technology as a Strategic Enabler: An Emptoris and Syngenta Case Study." During the presentation, Syngenta will discuss how the adoption of Emptoris technologies in areas such as spend analysis, sourcing and contract management is helping accelerate the transformation of Syngenta from "a manufacturing to a sourcing organisation," and ensuring procurement is an engine of growth and innovation for the company.

"Leading procurement organisations are not only surviving today's tough challenges, but pushing onwards in pursuit of greater value," said Gerald Ismaier, General Manager, Central Europe for Emptoris, Inc., based in Munich, Germany. "Truly world-class procurement organisations can not only help steer their companies through stormy market conditions, but also support corporate growth and deliver broader value. Their ability to do so is driven in large part by their ability to globally adopt leading technologies, to enable and accelerate innovative procurement strategies."

BME Symposium: Strategies for Challenging Markets

Bundesverband Materialwirtschaft, Einkauf und Logistik (BME), the German Association Materials Management, Purchasing and Logistics (AMMPL) is the leading association for purchasing and logistics executives in Germany with more than 6,500 members. The Annual BME Symposium plans discussions at this years conference on managing in "Challenging Markets," and promises presentations that "intensively discuss new tried and tested solutions for global procurement, partnerships with suppliers and supply chain management." For further information on the conference, visit <http://www.bme-symposium.de/>.

Syngenta: Procurement Transformation and Contract Management Implementation

Syngenta, a world leading agri-business company with over 21,000 employees in over 90 countries, and a long standing Emptoris customer, has successfully used the Emptoris Spend Analysis and Emptoris Sourcing solutions to help transform and modernize its procurement organisation, and recently implemented the Emptoris Contract Management solution. Syngenta plans to use Emptoris Contract Management for company wide standardization of its procurement contracts and contract lifecycle management processes. The first phase of their Emptoris Contract Management implementation, which was successfully completed in October, was rolled out to 70 users in the four main regional headquarters for the company in Europe, the United States, Asia, and South America. Eventually, all Syngenta locations will manage their procurement contracts within Emptoris Contract Management.

Emptoris Contract Management is the market's most comprehensive contract management solution, spanning every stage of the contract lifecycle, from proposal and contract creation, negotiation, obligations management, and compliance enforcement, through contract amendment, renewal, and ongoing analysis. Forrester Research, a leading independent research and analysis firm, in research report titled, "The Forrester Wave: Contract Life-Cycle Management, Q3 2008," reviewed 13 contract management software providers and evaluated them on 110 criteria. The report named Emptoris a "leader" in contract management and gave Emptoris Contract Management the report's highest score for "Current Product Offering." For further information on Emptoris Contract Management, visit: http://www.emptoris.com/solutions/contract_management_software.asp.

About Emptoris

[Emptoris](#) is a world leader in innovative supply and [contract management](#) software solutions that empower enterprises to realize best value and accelerate profitable growth. [Emptoris](#) solutions are used by successful Global 2000 companies in every industry. Customers include American Express, Boeing, ConocoPhillips, GlaxoSmithKline, Kraft, Motorola, Owens Corning, Syngenta, and Vodafone.