

THE STATUS OF CONTRACT MANAGEMENT AT THE GLOBAL 2000 IN EUROPE

*Emptoris and International Association for Contract & Commercial Management (IACCM)
Offer an Online Seminar on Contract Management*

Burlington, MA (July 28, 2008) – Emptoris, a leading provider of enterprise supply and [contract management solutions](#), in conjunction with the International Association for Contract & Commercial Management (IACCM) are sponsoring an “Ask the Expert” online seminar on contract management which is open to procurement, legal and contract professionals. The online seminar and open conference session will address strategic and tactical advice on contract management and provide insights into how leading European companies are tackling the challenges of effective contract management.

The “Ask the Expert: The Status of Contract Management in Europe” session will take place on Tuesday, July 29th at 3:00 PM London BST Time and 4:00 PM Central European Time – and will be available for replay thereafter at www.iaccm.com. To register for the online seminar, visit the [IACCM event](#), using the word ‘**guest**’ in the *Registration Code* field.

Over the course of the last three months, more than 400 contract and procurement leaders and practitioners have participated in a series of presentations and discussions by IACCM and Emptoris designed to investigate the challenges and the opportunities faced in today’s complex business climate.

In the “Ask the Expert” session, Tim Cummins, CEO of IACCM; Pauline King, Purchasing and SRM Manager for Syngenta Crop Protection AG; Bob Jamison, Global Solution Lead, Emptoris Inc; and Philippe Courregelongue, European Director of Consulting Services for Emptoris Inc., will summarize the findings and themes heard across those events – and provide strategic and tactical advice on addressing key contract management challenges. The session will cover topics such as:

- From Gateway to Gatekeeper - The changing role of the Legal & Commercial groups at global companies;
- From Manufacturing company to Sourcing company – How one global CPO has seen fundamental changes in Purchasing strategic importance;
- From Animated to Automated - The role of technology in improved performance – and addressing the challenges of adoption around Europe;
- From Commodity to Collaboration – The confessions of a Vice President of Contracts & Procurement.

To register or for a download of the seminar, visit www.eiseverywhere.com/ereg/index.php?eventid=2771&PHPSESSID=t79rgpfpmu1dqe4cantcu70f16&

About Emptoris Contracts

[Emptoris Contract Management](#) software delivers stronger agreements and more effective contracting processes for the Global 2000's most contract-intensive companies. Leading [industry analyst firms](#) have ranked Emptoris Contract Management as the leading contract management software solution available on the market.¹ Further information on Emptoris Contract Management is available online at www.emptoris.com

¹ Gartner, Inc., "MarketScope for Contract Management Software, 2007", by Debbie Wilson and Andrew Kyte, July 2007

About Emptoris

[Emptoris](#) is a world leader in innovative supply and [contract management](#) software solutions that empower enterprises to realize best value and accelerate profitable growth. [Emptoris](#) solutions are used by successful Global 2000 companies in every industry. Customers include American Express, Boeing, ConocoPhillips, GlaxoSmithKline, Kraft, Motorola, Owens Corning, Syngenta, and Vodafone.

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