

FOR EXECUTIVES ON THE GO, EMPTORIS OFFERS SUPPLY AND CONTRACT MANAGEMENT INSIGHTS IN NEW PODCAST SERIES

Initial Topics in Emptoris Podcast Series Include Supplier Risk, Sourcing Optimization and Managing in an Economic Downturn

Burlington, MA (June 23, 2008) – Emptoris, a leading provider of enterprise supply and [contract management software](#), today launched the Emptoris Podcast Network, a series of recorded conversations with experts from a range of disciplines designed to help busy executives get quick insights into strategic procurement and contracting issues. The first seven podcasts in the series include 10 to 15 minute conversations with:

- Professors Andrew Cox of Chartered Institute of Purchasing and Supply on Supplier Risk
- Professor Donavon Favre of North Carolina State University on Supplier Risk
- Kirit Pandit, author of ‘Spend Analysis: The Window into Strategic Sourcing’ on Spend Analysis
- Tim Cummins, Executive Director of the IACCM on Contract Management Automation
- Avner Schneur, President and CEO of Emptoris on Independent Supply Management Research
- Dr. Olga Raskina and Sean Correll of Emptoris discussing Sourcing Optimization
- Robert Rudzki, author of “Straight to the Bottom Line” on Actions to Address the Economic Downturn

The Emptoris Podcast Network series is available online at: www.emptoris.com/newsroom/podcasts.asp

Those interested in subscribing to the series can do so via iTunes simply by searching for Emptoris and clicking on “subscribe.”

Emptoris Podcast Network Series

The Emptoris Podcast Network series was launched with the following sessions:

The Elevation of Supplier Risk Management: Professor Andrew Cox of the Chartered Institute of Purchasing and Supply speaks on the leading factors for raising supplier risk management to the forefront of the global organization's agenda.

Managing Supplier Risk: Donavon Favre, Professor of Supply Chain Strategies at North Carolina State University, and co-author of several supply management books, discusses important steps in managing and mitigating supplier risk.

A Conversation with "Spend Analysis" author Kirit Pandit: Kirit Pandit, author of “Spend Analysis: The Window into Strategic Sourcing,” discusses the role of spend analysis and its particular importance to global organizations.

Contract Management Automation - Delivering Compliance and Bottom Line Results: Tim Cummins, the Executive Director of the International Association of Contract and Commercial Management (IACCM) discusses the importance of contract management to global companies – and how improved contracting processes and technologies can help companies improve compliance and bottom line results.

Straight to the Bottom Line: Actions to Address an Economic Downturn: Robert Rudzki, author of “Beat the Odds” and “Straight to the Bottom Line” discusses the challenges faced in the current economic

climate and how companies can strengthen their bottom line using world-class supply management.

[A Conversation with the CEO of Emptoris](#): Avner Schneur, President and CEO of Emptoris, discusses recent insights by independent industry analysts into the supply and contract management software markets.

About Emptoris

[Emptoris](#) is a world leader in innovative supply and [contract management](#) software solutions that empower enterprises to realize best value and accelerate profitable growth. [Emptoris](#) solutions are used by successful Global 2000 companies in every industry. Customers include American Express, Boeing, ConocoPhillips, GlaxoSmithKline, Kraft, Motorola, Owens Corning, Syngenta, and Vodafone.

###