

## Emptoris Suite V9

### Achieving the Next level of Competitive Advantage

With companies setting their sights on immediate, global growth opportunities, it is more important than ever to ensure that supply management programs deliver significant value and bottom-line impact, reducing supply management risk while aligning with complex compliance requirements and delivering targeted business results. To achieve these goals, procurement executives need a comprehensive set of capabilities. Capabilities that allow them to operate locally and globally, with simple and complex categories, manage risk and compliance, and to build and manage a supply base that provides competitive advantage.

### Emptoris Suite V9 – The Strategic Supply Management Platform for the Future

Emptoris' Suite V9 is the market's only open, strategic platform that spans the global enterprise and connects disparate systems to provide complete visibility and control over spend, contracts, service providers and supplier intelligence and processes. Emptoris Suite V9 empowers companies with powerful new enterprise intelligence and program management capabilities, as well as a significantly enhanced user experience, to deliver maximum financial and operational impact.

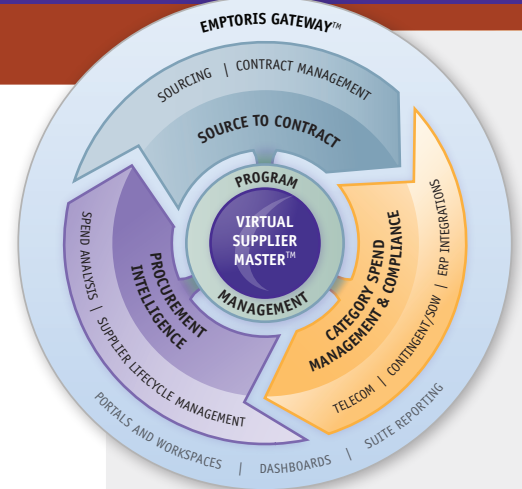
### The Value of Emptoris Suite V9

- ▶ **Drive Sustainable Savings:** Emptoris Suite V9 helps Procurement teams meet their number one goal of generating savings. By identifying savings opportunities across global operations, running competitive sourcing events, ensuring agreements are fully protected in contracts and maximizing the ability to manage a global supply base, Emptoris Suite V9 maximizes benefits from all categories - simple to complex, local to global. It optimizes the use of working capital by reducing the accounts payable balance and cash needed for inventory. Emptoris Suite V9 helps companies work with their suppliers to find new sources of revenue and to boost existing ones.
- ▶ **Enforce Compliance and Mitigate Risk:** Emptoris Suite V9 increases transparency and controls in sourcing and contracting processes, making it easier to show compliance with multiple regulations and work within tolerances established by management. Emptoris Suite V9 also helps companies avoid supply disruption and maintain their brand image by closely managing suppliers and monitoring their operations and performance.
- ▶ **Improve Productivity:** Emptoris Suite V9 makes Procurement teams more effective by reducing task workload, providing actionable intelligence to enable optimal decision making, streamlining and automating business processes delivering increased value to the organization. The resources released can be applied to new Procurement programs, further increasing the value delivered.

### The Emptoris Difference

Emptoris Suite V9 provides:

- ▶ A complete solution for Strategic Supply Management that enables companies to maximize financial performance and optimize commercial risk
- ▶ Flexible deployment options either behind the firewall for maximum flexibility or as a service minimizing impact on IT resources
- ▶ Rapid time to benefit with the support of the Emptoris services organization



### INNOVATION

Emptoris V9 maximizes benefits by integrating proven sourcing and spend analysis capabilities with innovative solutions for program management, supplier lifecycle management, telecom expenses and complex services and cutting-edge capabilities for managing virtual supplier records.

### Impact

Anglo American, one of the world's largest mining companies with over one hundred thousand employees, aims to become the industry leader and global benchmark for supply chain value creation. By delivering value through category management and strategic sourcing, applying consistent processes, governance and performance management framework, Anglo is on target to create \$1 billion of additional value.



## Emptoris Suite V9

Emptoris Suite V9 solutions may be deployed individually or as a complete suite. When deployed individually, each delivers significant benefits for specific Procurement processes and users. When deployed as a suite, the solutions work together to deliver maximum benefits to the global Procurement organization.

## Key Features and Capabilities of Emptoris Suite V9

The Emptoris Suite V9 provides capabilities to support the key stages of the procurement lifecycle:

**Source to Contract.** Maximize and lock in savings with advanced sourcing and enterprise contract management capabilities:

- ▶ **Emptoris Sourcing** – Create sourcing events quickly, get spend categories under control and increase the amount of spend being competitively sourced.
- ▶ **Emptoris Contract Management** – Create stronger contracts using standard, repeatable processes to ensure compliance with appropriate regulations. Tightly integrate with your ERP environment to enforce contract terms and block off-contract purchases.

**Category Spend Management and Compliance.** Manage complex spend categories and ensure compliance of service providers and outsourced workers:

- ▶ **Rivermine Telecom Expense Management** – Maximize savings by reducing telecom billing errors, fraudulent charges and unnecessary services, optimizing plans and services, and minimizing unnecessary telecom equipment inventory.
- ▶ **Emptoris Services Procurement** – Improve the procurement, compliance and monitoring of service providers and contingent labor to ensure services are being delivered on schedule and on budget.

**Business and Procurement Intelligence.** Gain global, enterprise-wide visibility into spending and suppliers to drive operational and supplier performance improvement:

- ▶ **Emptoris Supplier Lifecycle Management** – Reduce the cost of doing business by guiding business to preferred suppliers and building a robust supplier development and innovation environment.
- ▶ **Emptoris Spend Analysis** – Consolidate and intelligently classify spend data across global operations and systems, allowing you to analyze and drill down on spend by category, business unit or geography.

**Emptoris Virtual Supplier Master.** Eliminate confusion, inconsistency and errors across the enterprise with Emptoris Virtual Supply Master (VSM) which provides a single, accurate and robust source for supplier data and intelligence.

**Emptoris Suite Reporting.** Enhance visibility and intelligence across spend, sourcing events, contracts and suppliers with comprehensive Emptoris Suite Reporting capabilities.

**Emptoris Program Management.** Achieve greater control and improve governance and guidance of programs with Emptoris Program Management, a new solution including task management and tracking, cross-suite dashboards, workflows and reporting.

**Emptoris Mobile Capabilities.** Emptoris Suite V9 includes select solution and reporting capabilities available on the Apple iPad® and other mobile devices, supporting the needs of the mobile workforce.



Emptoris®, an IBM® company, is a world leader in strategic supply, category spend and contract management solutions that enable companies to maximize financial performance and optimize commercial risk. The company's suite of award-winning and industry-recognized sourcing, contract management, spend analysis, supplier lifecycle management, services procurement and telecom expense management solutions are successfully used by Global 2000 companies.

For more information about Emptoris,  
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