

Agenda Key
Intelligence
Decision
Value
Building a Business Case
Master Class

Suggested Sessions - Spend Analysis

Wednesday, October 19th

1:45-2:35pm				Spend Analysis Product Update <i>St. George, C/D, Third Floor</i>	
2:35-3:20pm		"Emptoris Request and Program Management" – Linking Applications and Business Processes Together, and Managing the Lifecycle of Major Category Initiatives, Projects and Requests <i>Essex Ballroom North West, Third Floor</i>	"Emptoris Supplier Lifecycle Management 101" – Introduction To Emptoris Supplier Lifecycle Management <i>St. George A/B, Third Floor</i>		
3:50-4:30pm	"Emptoris Supplier Data Management 101" – Introduction To Emptoris Supplier Data Management <i>Essex Ballroom North West, Third Floor</i>			Building the Case for Better Management of Your External Relationships <i>America Ballroom North, Fourth Floor</i>	

Thursday, October 20th

10:25-11:10am	"Sustainable Supplier and Risk Management" – Siemens Customer Story <i>St. George A/B, Third Floor</i>		"Delivering Value through an Integrated Suite with Pro-active Compliance" – Anglo American Customer Story <i>St. George C/D, Third Floor</i>		Qualification Boot Camp <i>Parliament Adams, 7th Floor</i>
11:15am-12:00noon			Performance Benchmark of Best Practices in Strategic Supply Management <i>America Ballroom North, Fourth Floor</i>	Business Case For Enterprise Contract Management <i>Essex Ballroom North West, Third Floor</i>	Supplier & External-party Evaluation & Development – Boot Camp <i>Parliament Adams, 7th Floor</i>
1:05-1:55pm		"ROSMA® — Measuring and Communicating the Return on Supply Management Assets" <i>St. George C/D, Third Floor</i>	"Business Case for Strategic Sourcing of the Sacred Categories" <i>America Ballroom North, Fourth Floor</i>		