

Agenda Key
Intelligence
Decision
Value
Building a Business Case
Master Class

Suggested Sessions - Services Procurement

Wednesday, October 19th

1:45-2:35pm					Services Procurement Product Update <i>Parliament Adams, 7th Floor</i>
2:35-3:20pm			Emptoris Supplier Lifecycle Management 101 – Introduction To Emptoris Supplier Lifecycle Management <i>St. George A/B, Third Floor</i>	Business Case for Services Procurement <i>St. George C/D, Third Floor</i>	
3:50-4:30pm				Building the Case for Better Management of Your External Relationships <i>America Ballroom North, Fourth Floor</i>	Emptoris Suite Reporting Boot Camp <i>Parliament Adams, 7th Floor</i>

Thursday, October 20th

10:25-11:10am	“Sustainable Supplier and Risk Management” – Siemens Customer Story <i>St. George A/B, Third Floor</i>		“Delivering Value through and Integrated Suite with Pro-active Compliance” – Anglo American Customer Story <i>St. George C/D, Third Floor</i>	Business Case For Telecom Expense Management – Customer Panel <i>Essex Ballroom, North West, Third Floor</i>	
11:15am-12:00noon			Performance Benchmark of Best Practices in Strategic Supply Management <i>America Ballroom North, Fourth Floor</i>	Business Case For Enterprise Contract Management <i>Essex Ballroom, North West, Third Floor</i>	
1:05-1:55pm		“ROSMA® — Measuring and Communicating the Return on Supply Management Assets” <i>St. George C/D, Third Floor</i>		“Rolling out and Expanding Services Procurement Programs to Continually Drive Value” – Hewlett-Packard Customer Story <i>Essex Ballroom, North West, Third Floor</i>	